



EXECUTIVE FRAMING

For 57 years, El Concilio California has served as a trusted institutional anchor in California’s Central Valley – expanding health access, advancing educational opportunity, defending immigrant rights, strengthening workforce mobility, and delivering integrated behavioral health support. Amid intensified federal enforcement actions and rising community instability, El Concilio is responding at scale as a regional backbone institution.

Since January 2025, our immigration legal services unit has received more than 500 calls per day, while our Behavioral Wellness team has experienced unprecedented increases in crisis-level cases. In 2024 alone, 1,837 critical immigration filings were completed and more than 5,000 individuals received immigration-related services.

INSTITUTIONAL SCALE & FINANCIAL STRENGTH (FY2025)

~\$24.4M	Annual Revenue
~\$21.9M	Annual Expenses
~\$10M	Net Assets
93%	Program Allocation
318%	8-Year Growth
25,694	Unduplicated Individuals Served
~1,119,000	Service Touchpoints
75,000+	Individuals Reached Regionally
334	Staff (99% Bilingual)
14	El Concilio California-Branded Service Locations

SIX INTEGRATED DEPARTMENTS

24 Units | 62+ Programs | 28 Projects & Initiatives

Department	Selected Measured Outcomes Include
Health & Wellbeing	73% improved health outcomes (diabetes, heart disease, pre-diabetic indicators)
Behavioral Wellness	83% improved behavioral health outcomes
Child & Youth Development	96.83% kindergarten readiness
Protective & Legal Services	88% immigration legal success
Workforce Synergies	28% workforce placement within 90 days
Civic Engagement	68% taking tangible civic action after training

STATE PRIORITY ALIGNMENT

El Concilio translates California’s policy priorities into measurable implementation capacity—serving as a culturally competent systems integrator across counties.

Behavioral Health Reform	El Concilio California (ECC) expands equitable access to bilingual, culturally responsive behavioral health services through integrated clinical therapy, crisis response, and wraparound case management. By embedding mental health support within education, legal, and workforce programs, ECC advances California’s whole-person care model and reduces long-term system strain.
Workforce Resilience	Through Workforce Synergies, digital equity training, adult ed., and employer partnerships, ECC strengthens regional labor force participation and economic mobility. Programs align with high-demand industries and support rapid re-employment, upskilling, and career advancement across the Central Valley.
Early Childhood Equity	ECC’s Child & Youth Development department delivers multilingual, culturally responsive early education programs that achieve high kindergarten readiness benchmarks. By investing in 0–5 development and family engagement, ECC advances school readiness and long-term academic success.
Immigrant Integration	Through Protective & Legal Services, Know Your Rights education, and regional coordination efforts, ECC safeguards constitutional protections and stabilizes immigrant and mixed-status families. Legal access, civic education, and cross-sector collaboration ensure families remain engaged, economically active, and connected to essential services.

REGIONAL ECONOMIC LEADERSHIP

38,000+	Cinco de Mayo Festival Attendees in 2025
\$1.2M+	Economic Activity Generated in San Joaquin
Hundreds	Local Vendors Supported

35,067 SQ FT COMMUNITY OPPORTUNITY CENTER – OPENING FALL 2026

In November 2024, El Concilio acquired the former Bank of America regional headquarters in downtown Stockton. The 35,067 sq ft facility will centralize all six departments under one roof – expanding legal, behavioral health, health access, early childhood, workforce, and civic engagement capacity.

Total Project Investment: \$13,063,646 | Renovation Completion: 2026

The Community Opportunity Center will include workforce labs, eight-classroom early learning expansion, health access hub, board convening space, and regional coalition coordination center.

3-YEAR FINANCIAL OUTLOOK

- FY2026 Projected Revenue: ~\$27M
- FY2027 Projected Revenue: ~\$30M
- FY2028 Projected Revenue: ~\$34M

INVESTMENT IMPERATIVE

For government partners, ECC offers proven implementation capacity at regional scale. For foundations and major donors, ECC represents a disciplined, high-leverage institutional investment platform positioned for sustainable expansion.

Together, we can ensure that leadership, dignity, and measurable systems impact define this moment for California’s Central Valley.